#### **HOA PULSE NEWS**



Capturing the Pulse of the HOA Industry HOA Industry News, Articles, and Links

#### **New Site Feature**

Be sure to check out the "Stats" tab on the top menu of HOA Pulse. This takes you to "Pulse Stats" featuring housing and community association industry statistics, plus charts and graphs to help readers easily understand the information presented.

Pulse Stats content is provided by Clifford J. Treese of Association Information Services, Inc., as part of his weekly "Metrics for the Depressed" communication. This site feature will generally be updated weekly, and the archive contains links to prior issues.

#### Jobseeker: Selling Yourself

For most professionals, it is difficult to discuss and/or sell their professional abilities. It is definitely a task easier said than done.

Read More

#### **New Job listings**

Please visit the "HOA Staffing" section of HOA Pulse to see new job listings; more than a dozen new job listings have been added this week. The variety of job offerings include positions for onsite manager, portfolio manager, administrative assistant, building engineer, and more.

You must register on the site to access the HOA Staffing section.

#### New Cases Added:

Alpert v. Villa Romano HOA

Acacia on the Green Condominium Association, Inc. v. Gottlieb

Alberto San, Inc. v. Consejo de Titulares del Condominio San Alberto

### For More Articles and Web Articles Click Here

#### Volume 1, Issue 11

In This Is Issue: Business Spotlight HOA Pulse Articles Web Articles

Business Spotlight SBH Accountants



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SBH Accountants are located in Palm Springs, California and serve the entire California market.

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#### **Business Spotlight**

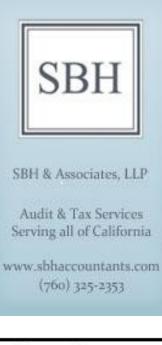
#### SBH & Associates, LLP

SBH & Associates, LLP is a full service firm located in beautiful Palm Springs, California. The firm boasts a rich 50 plus year history of service to the local community, and has provided business, tax and consulting services to thousands of clients.

While having served the homeowners association market in a small way for many years by providing monthly accounting and tax services, the firm added an audit partner in 2008 and expanded the firm's services to include review and audit services to the homeowners association industry. The firm presently provides audit, review and tax services to more than a hundred Homeowners Association clients in California. Although located in southern California, the firm serves association clients throughout the state.

SBH & Associates, LLP prides itself for providing outstanding service to their clients due to their dedication to three underlying principles of professionalism, responsiveness and quality.

Please contact audit partner Steve Haigler or tax partner Cindy Botkin at (760) 325-2353 for more information.







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#### Jobseekers: Selling Yourself

By: Maurice Williams

For most professionals, it is difficult to discuss and/or sell their professional abilities. It is definitely a task easier said than done. Job-seekers are now more than ever must keep in mind that they should be prepared to tell a potential employer what they can do for them—while keeping in mind that honesty is the best policy. In today's competitive employment market job-seekers must display confidence and competence without being arrogant. The best way to learn how to sell your skills and services is through preparation and practice. Job-seekers should practice the following:

- Posture
- Handshake
- Maintaining eye-contact
- Not interrupting interviewer
- Correlating experience to company's job description
- Relaxing

Telling your story

#### Ways to sell yourself:

- Provide actual sales or production numbers
- Provide actual savings and or reduction numbers
- Correlate your experience with what is desire in the job description
- Awards and recognition
- Project deadlines
- Mergers and Acquisitions
- Project Management
- Took company public System conversion

By Maurice Williams Premier HOA Staffing <u>PHOASTAFFING@gmail.com</u> (805)612-7165



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# Website Articles

Article Title

#### **Article Summary**

State

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Marco Island City Council: Seawall ordinance lags behind technology	Condo association appeals the denial of its seawall replacement permit	Florida
Penhorwood beefs up lawsuit	Penhorwood Condo Association is suing for millions more in an ongoing lawsuit since in- spectors now claim the condo buildings are condemned and uninhabitable.	Canada
Why you need to insure your home, no matter where you live	Property insurance is crucial to protecting your home and its contents.	Nevada
Harper resurrects condo bill	A bill that takes power away from condo asso- ciations makes it to the Legislature again.	Arizona
OC Condo Association seeks \$1 mil- lion in civil suit	A full service public accounting firm that han- dled property management for condo associa- tions, is under investigation for fraud and em- bezzlement	Maryland
Board works backward on ballots, candidate statements	Election Procedures and property manager responsibilities are addressed	Illinois
Richard White: Can insurance compa- ny increase coverage and costs on unit?	Insurance and maintenance are discussed in this Q & A.	Florida
Board email issue remains unsettled	Electronic Communications among board members are not expressly identified as offi- cial records in the Condominium Act but that does not settle the issue.	Florida
Troubleshooter: Homeowners associ- ation bill	North Carolina Representative Rodney Moore supports a bill that stops HOAs from foreclos- ing on homeowners.	North Carolina
Texas HOAs under heavy fire in Aus- tin	A number of new laws are proposed that are designed to restrict HOA powers that keep homeowners under financial duress and debt.	Texas
Tips to help navigate maze of home- owner tax breaks	A brief guide to homeowner taxes for 2010 returns.	California
Authorities Take Records in HOA Raid	Authorities from the Nevada Attorney Gen- eral's office raided an HOA accused of fraud and embezzlement.	Nevada
Opponents tangle in fight over lake fishing	Residents are worried that the catch and re- lease fishing on Calabasas Lake is leaving hazards for pets and wildlife.	California

## Website Articles- Cont.

Article Title	Article Summary	State
Residents Campaign Against Power Line	Residents are angry and frustrated by a new 600 kilovolt power line being planned on open land near their homes.	Nevada
Condo Talk: Can you still buy a con- dominium?	Advice on purchasing a condominium is offered	Illinois
HOA Adviser: Is board liable when refusing to obtain reserve study?	Board members can be held legally liable for negligence for not obtaining a reserve study.	California
Tree removal leaves homeowners livid	Trees and plants were removed without notifying the homeowner to accommodate new retail stores	Illinois
HOA goes after woman's garage as community center	A woman who knits and watches tv in her garage, sometimes with neighbors, gets notified by HOA that she is not following the covenants.	California
Education is key to becoming a good HOA board member	Three primary fiduciary responsibilities are described for an HOA board	Nevada
King William group helps neighbors sterilize pets	HOA reimburses residents when they steri- lize their pets	Texas
Ernst: Venice water bills unfair to condos?	Condo owners at a disadvantage with wa- ter and sewer billing	Florida
Making the most of a spring walk- through	Community associations use spring as the time for a walk-through.	Illinois
HOA that prohibited hoarding now talks smoking restrictions	Board of Directors for United Mutual is con- sidering a policy that would limit where res- idents can smoke	California

